



## Development Bank of Namibia

### Sector profile: hospitality, tourism and related industries

The Development Bank of Namibia views inbound tourism, local hospitality and related industries as economic components that are vital to ongoing prosperity of Namibia, by creating employment, earning foreign revenue, improving the wellbeing of Namibian towns, and contributing to economic development through conservancy partnerships.

Among others, the Bank can provide finance for:

- Privately owned lodges, hotels and B&Bs
- Lodges operated in partnerships with conservancies
- Expansion for lodges, hotels and B&Bs
- Solar installations and reticulation for lodges
- Local operators and activity operators
- Conferencing facilities and business centres
- Spas
- Restaurants and retail facilities

#### Structured, responsive finance for larger projects

The Bank structures finance for tourism enterprises to ensure that it promotes long-term viability.

It cooperates with applicants to develop a deep understanding of business models and enterprise milestones, so that it can develop viable terms of finance that take seasonality, growth, risk, and sustainability into account.

#### SMEs

The Bank defines SMEs as enterprises with annual turnover of less than N\$10 million. SME start-ups and expansion plans can be serviced by the DBN SME Centre in Windhoek, or by its offices in Walvis Bay, Rundu and Ongwediva.

#### Products

For enterprises with less complex requirements DBN provides a range of financing products that may include:

- Asset-backed finance (vehicles and other assets)
- Property development finance (lodges, hotels, B&Bs, offices, etc.)
- Term loans
- Management buy-ins and buy-outs

#### About the Bank

The Bank is constituted in terms of the DBN Act, Act 8 of 2002. The sole shareholder is the Government of the Republic of Namibia, represented by the Minister of Finance.

It funds financing from its own pool of capital, and raises capital on financial markets. It also acts as custodian and administrator for capital received from other development finance institutions.

Its Board is constituted of experts from the private and public sectors, governed by board rules. DBN manages risk through a comprehensive enterprise-wide risk management system.

#### Mandate

The main objective of the Bank is to contribute to economic growth and social development of Namibia and for the sustainable promotion of the welfare of the Namibian people by:

- Mobilising financial and other resources from the private and public sectors nationally and internationally;
- Appraising, planning and monitoring the implementation of development schemes, export projects and other economic programmes of national importance;
- Facilitating the participation of the private sector and community organisations in development schemes, export projects and other economic programmes of national importance; and
- Assisting in the development of money and capital markets.

#### Contacts

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