



# Development Bank of Namibia

Expect more.

12 Daniel Munamava Street, Windhoek • PO Box 235, Windhoek, Namibia • Tel + 264 61 290 8000 • Fax + 264 6 290 8049

E-mail [info@dbn.com.na](mailto:info@dbn.com.na) • [www.dbn.com.na](http://www.dbn.com.na)

## OFFICE OF THE CHIEF EXECUTIVE OFFICER

### NOTICE FOR SELECTION OF AWARD

(Section 55(4) of Act)

(Regulation 38(1))

#### PART A

### NOTICE TO BIDDER SELECTED FOR AWARD

**Procurement Description: Procurement of Corporate/ Business Team Coaching Services for the Development Bank of Namibia for a Period of thirty-six (36) Months (Time-Based Contract).**

**Procurement Reference No: SC/RFP/DBN-36/2025**

**Name of successful bidder: Selah Strategy & Coaching Collective**

P. O. Box 2895

Windhoek

Namibia

**Bid amount:** As per submitted Hourly Rates

- (a) Kindly note that in terms of section 55 of the Public Procurement Act, 2015 (Act No. 15 of 2015) (Act) as amended, read together with Regulation 38(1) of the Public Procurement Regulations, you have been selected for the award of the procurement referred herein.
- (b) You are informed that in the absence of any application(s) for the reconsideration in terms of section 55(4A) of the Act as amended, by any unsuccessful bidder(s), within 7 days stand still period from the date of this notice, the accounting officer of the Development Bank of Namibia will award the contract to you in terms of section 55(5) of the Act.
- (c) The 7 days stand still period referred to in paragraph (b) is effective from **24 April 2026 until 07 May 2026 at 17h00 pm** (Namibian time).
- (d) Application(s) are for reconsideration referred to in paragraph (b) should be forwarded to [procurement@dbn.com.na](mailto:procurement@dbn.com.na), subject matter: Application for reconsideration - **SC/RFP/DBN-36/2026**

Development Bank of Namibia Limited (Registration No: 2003/189)

Board of Directors: Evangelina Nailenge (Chairperson), Willy Mertens (Deputy Chairperson),  
Titus Ndove (CEO), Marsorry Ickua, Gerson If Kamatuka, Patience Kanalelo,  
Desiree Masheshu, Bonifasia Siteketa



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## PART B NOTICE TO BIDDER NOT SELECTED FOR AWARD

To: Bidders not selected

No	Bidder's Name	Address
1	SL Capacity Grow Namibia	PO Box 931954, Windhoek, Namibia
2	Saki Nicodemus Institute	PO Box 23936, Windhoek, Namibia
3	Performamance Development Centre	PO Box 32498, Windhoek, Namibia

- (a) Kindly note that a bidder whose particulars are specified in PART A has been selected for the award.
- (b) The price offered by the bidder referred to in paragraph (a) is an amount of- Submitted Hourrly rates.
- (c) The criteria used to select for the award of the bidder referred to in PART A are set out in the bid document reference number **SC/RFP/DBN-36/2026**.
- (d) Kindly note that if you are not satisfied with the selection for the award made by the public entity, you may make an application for the reconsideration of the selection made within 7 days of this notice, and in the absence of an application for reconsideration, the accounting officer of the public entity will award the contract to the person selected for the award.
- (e) The period of 7 days referred to in paragraph (b) starts on **24 April 2026 and ends on 07 May 2026 at 17h00 pm** (Namibian time).

Yours sincerely,

  
**TITUS NDOVE**  
**CHIEF EXECUTIVE OFFICER**

22/4/2026  
**DATE**

Development Bank of Namibia Limited (Registration No: 2003/189)

Board of Directors: Evangelina Nailenge (Chairperson), Willy Mertens (Deputy Chairperson),  
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Desiree Mashesho, Bonifasia Siteketa



**Development  
Bank of Namibia**

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# **Procurement Management Unit**

EXECUTIVE SUMMARY OF BID EVALUATION

REPORT

for

PROCUREMENT OF CORPORATE/ BUSINESS TEAM  
COACHING SERVICES FOR THE DEVELOPMENT BANK  
OF NAMIBIA FOR A PERIOD OF 36 MONTHS- (TIME-  
BASED CONTRACT)

Procurement Reference Number:  
SC/RFP/DBN-36/2025

**Development Bank of Namibia  
Head Office  
Daniel Munamava Street  
Private Bag 235  
Windhoek, Namibia**

| Tel: +264 61 290 8000  
| Website: [www.dbn.com.na](http://www.dbn.com.na)

| Fax: +264 61 290 8049

## Executive Summary of Bid Evaluation Report

**Project: PROCUREMENT OF CORPORATE/ BUSINESS TEAM COACHING SERVICES FOR THE DEVELOPMENT BANK OF NAMIBIA FOR A PERIOD OF 36 MONTHS (TIME-BASED CONTRACT)**

**Reference number: SC/RFP/DBN-36/2025**

1. Procurement method used: Request for Proposal
2. Date of Invitation to Bids: 28 January 2026
3. Date of Closing of Bids: 18 March 2026
4. Number of bids received by closing date: Four (4)

<b>Bidder's Name</b>	<b>Pricing at Bid Opening N\$</b>	<b>Responsive or not responsive (Yes/ No)</b>	<b>Reasons why bidder is successful/ Not Successful</b>
SL Capacity Grow Namibia CC	Not Applicable	no	The bidder complies with Section 50(2) of the Public Procurement Act No. 15 of 2015. However, the bidder is non-responsive in the technical evaluation, having scored 70%, which is below the minimum technical score pass mark of 80%. Consequently, the bidder is deemed non-responsive.
Saki Nicodemus Institute	Not Applicable	No	The bidder is compliant with Section 50(2) of the Public Procurement Act No. 15 of 2015. However, none of the bidder's qualifications are certified/recognized by coaching institutions (ICF, EMCC, COMENSA), Consequently, the bidder is disqualified.

Selah Strategy & Coaching Collective	Not Applicable	Yes	The bidder is compliant with Section 50(2) of the Public Procurement Act No. 15 of 2015, is technically compliant, and responsive.
Performance Development Centre	Not Applicable	No	The bidder is compliant with Section 50(2) of the Public Procurement Act No. 15 of 2015. However, none of the bidder's qualifications are certified/recognized by coaching institutions (ICF, EMCC, COMENSA), Consequently, the bidder is disqualified.

**5. Price comparison for bids that are substantially responsive:**

<b>Names</b>	<b>Price at Bid opening (N\$)</b>	<b>Bid price after correction (N\$)</b>	<b>Price after adjustments (N\$)</b>	<b>Price after Margin of preference (If applicable)</b>	<b>E. Rank</b>
Selah Strategy & Coaching Collective	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable

**6. Best Evaluated Bid:**

Selah Strategy & Coaching Collective is the best evaluated bid for the Procurement of Corporate/ Business team coaching Services for the Development Bank of Namibia for a period of 36 months.

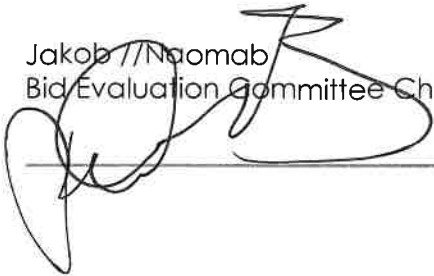
**7. Recommendation On Submission:**

Dear Chairperson of PC,

The Bid Evaluation Committee (BEC), having considered the facts presented for the Procurement of Corporate/ Business team coaching Services for the Development Bank of Namibia for a period of 36 months, resolved to recommend Selah Strategy & Coaching Collective. Contract Value will be determined based on the actual Services requested and delivered during the Contract Period.

Yours Sincerely

Jakob // Naomab  
Bid Evaluation Committee Chairperson



Date 20 March 2021